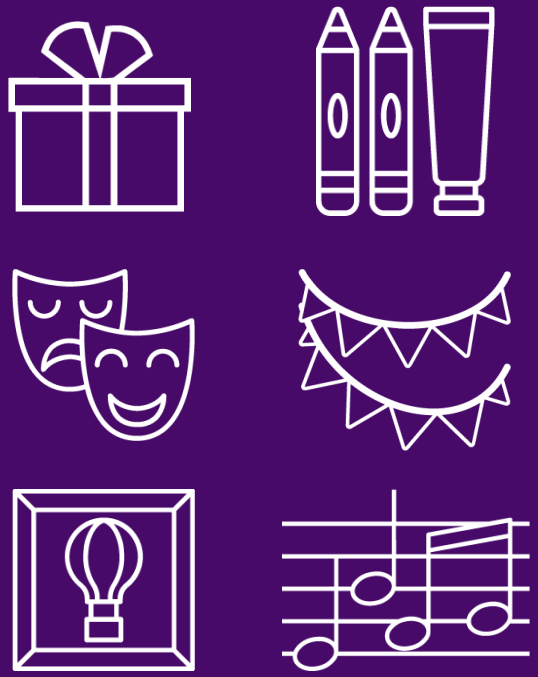
MAKE ART HAPPEN



FY26
Annual Member Meeting
+ Social
October 22, 2026

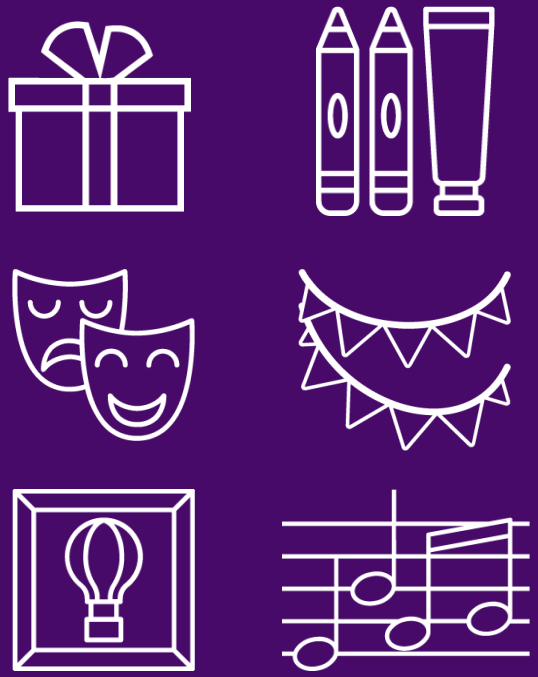
AGENDA

- Introductions
- Mission & Vision
- Strategic Focus
- Financials
- Upcoming Events

INTROS

- Board Members
- Staff
- Volunteers
- New Members

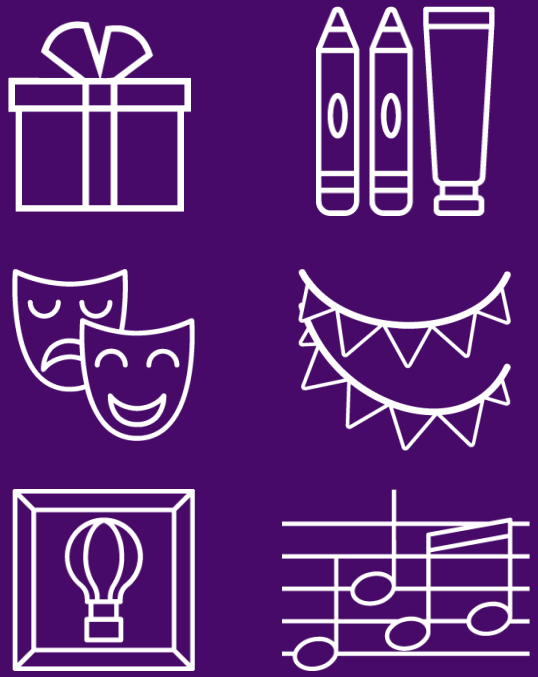
MAKE ART HAPPEN



MISSION

Northfield Arts Guild's mission is to **inspire** artists of all ages and skill levels with inclusive opportunities, **connect** audiences to new art and ideas, and **grow** our increasingly diverse audience to strengthen our community.

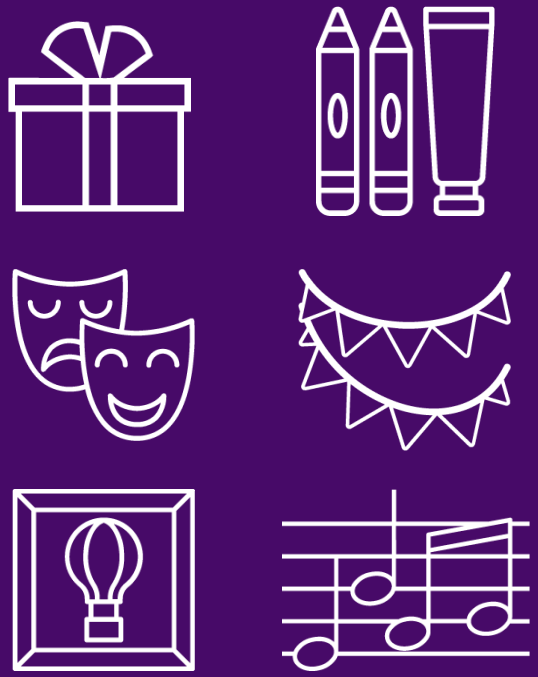
MAKE ART HAPPEN



VISION

We envision a community thriving with curiosity and creativity, where everyone is enriched by the arts.

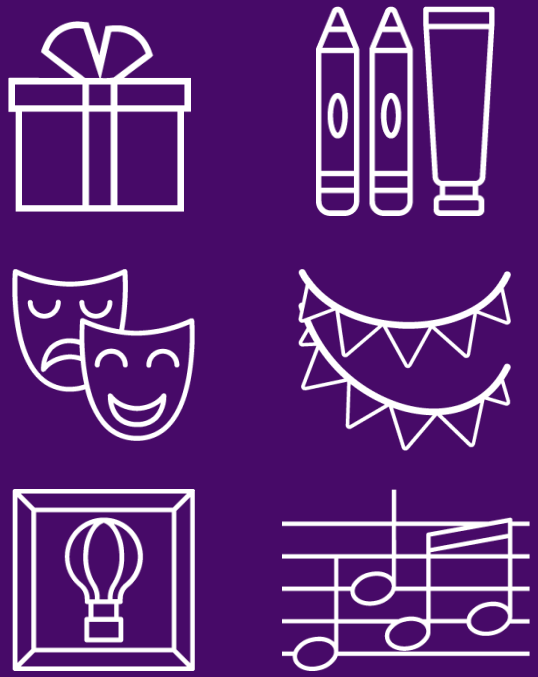
MAKE ART HAPPEN



STRATEGIC FOCUS

For 2024 - 2027
We must move toward a capital campaign

MAKE ART HAPPEN



- Building our coalition (strategic relationships)
- Growing attendance and engagement
- Increasing our relevance with new communities
- Increasing our capacity (financial and staff)
- Strengthening our team

NFLD 360 UPDATE

FINANCIALS

FY26 FINANCIALS

NEW MONEY

$12,500 - NFLD 360
$ 37,000 - Public Art

City of Northfield

127% more than FY25

EARNED REVENUE

Theater	$	76,230.00
Education	$	73,454.50
Contracts for Service	$	49,500.00
Shop & Gallery	$	48,415.60
Other Events Riverfront Fine Arts Festival Spring Fundraiser Tickets Cannon Valley Regional Orchestra	$	30,698.50
	$	**278,298.60**

FY26 FINANCIALS

NEW MONEY

$10,428 - Fall Festival
$ 15,000 - NFLD 360
$19,860 - MSAB
$8,179.78 - SMIF

103% more than FY25

CONTRIBUTED SUPPORT	
Contributions	126,332.19
Grant Income	130,303.11
Sponsorships	18,300.00
	$274,935.30

FY26 FINANCIALS

TOTAL REVENUE (Earned + Contributed)

Actual	Budget	Over Budget	Percent of Budget
553,233.90	581,500.00	- 28,276.10	95%

FY25 FINANCIALS

TOTAL REVENUE (Earned + Contributed)

Actual	Budget	Over Budget	Percent of Budget
485,230.85	516,500.00	- 31,269.15	94%

$68,003.05 more revenue in FY26

FY26 FINANCIALS

OTHER REVENUE (Rentals + Investments)

Rent Revenue

$15,757.20

Investment Income

$8,695.64

NFLD Shares Change in Value

$25,158.40

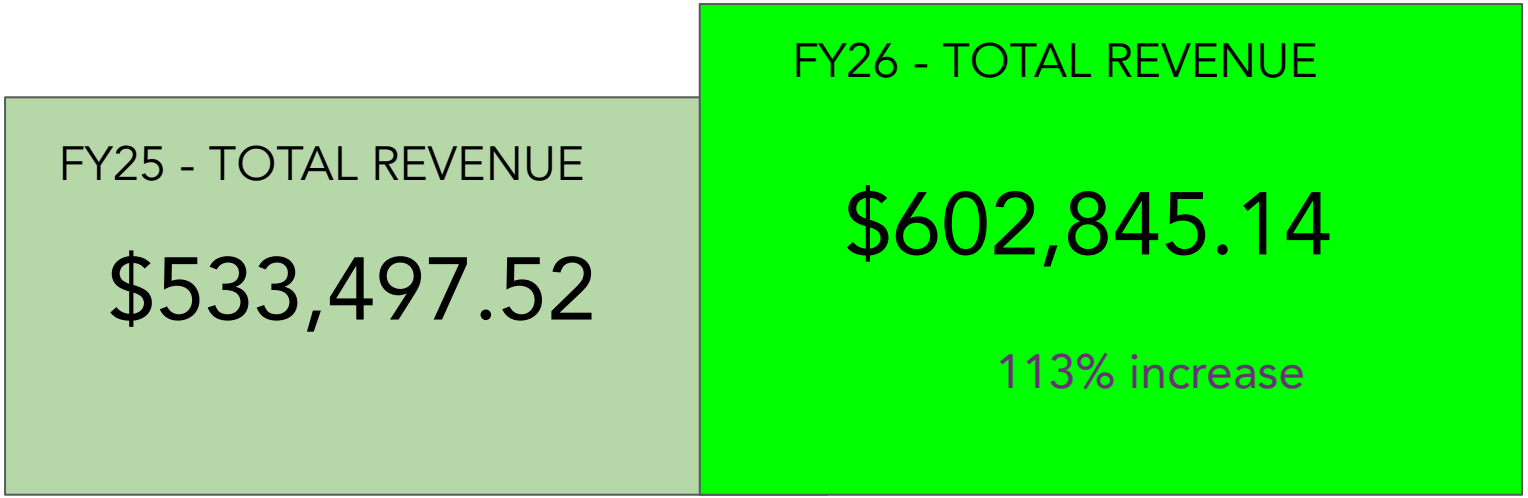
FY26 FINANCIALS

TOTAL REVENUE (Including Investments)

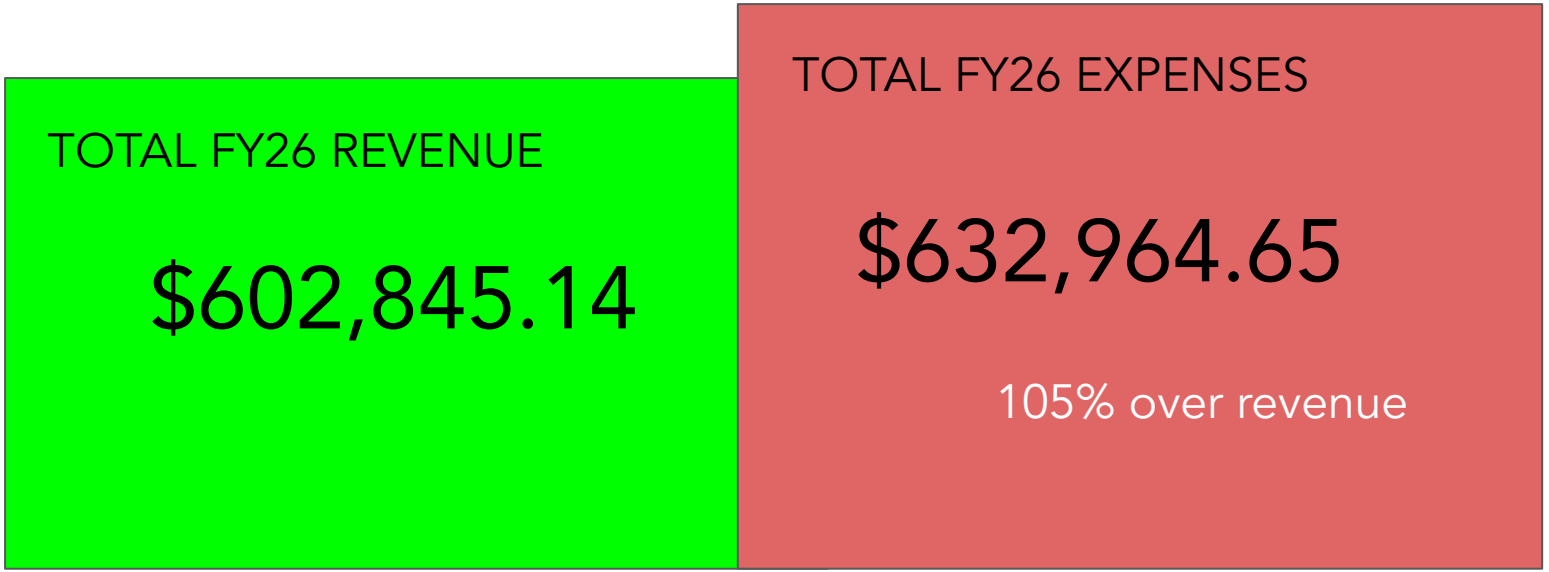


FY26 FINANCIALS

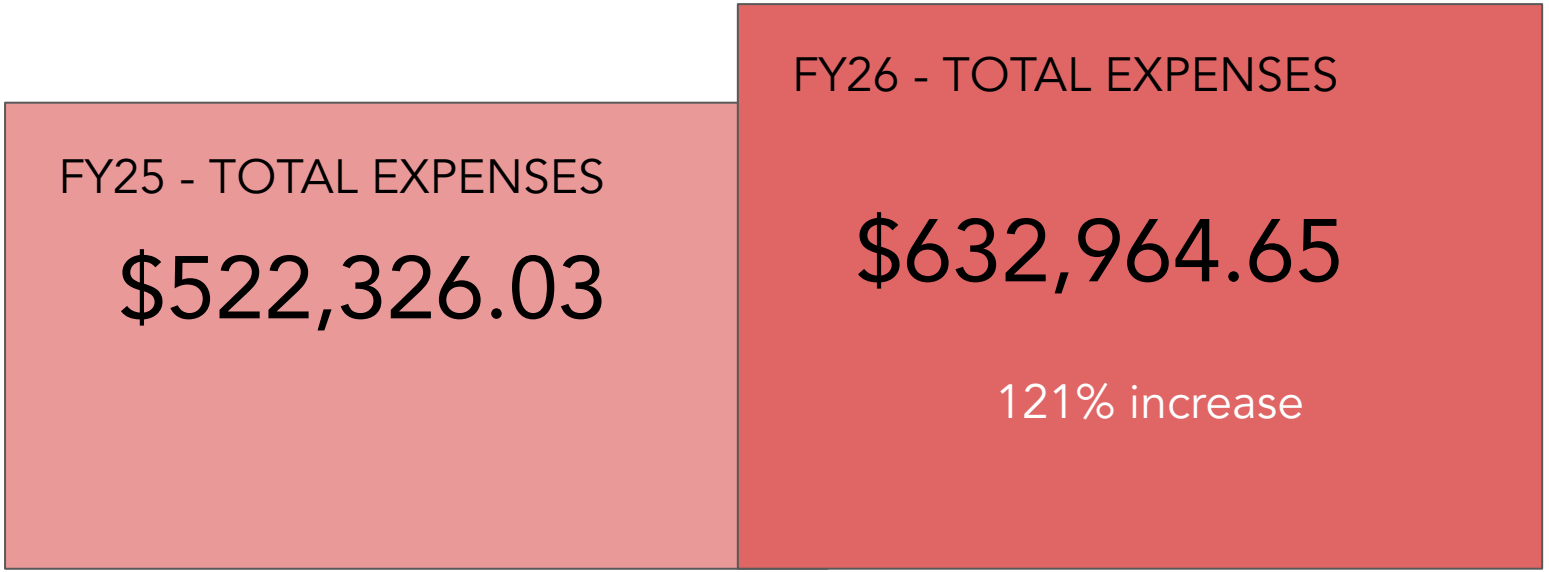
TOTAL REVENUE (Including Investments)



FY26 FINANCIALS

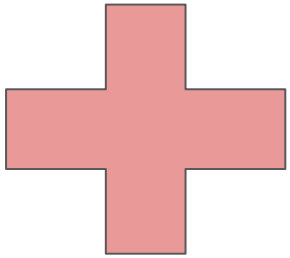


FY26 FINANCIALS

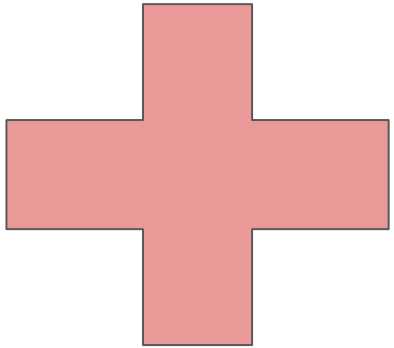


FY26 FINANCIALS

KEY INVESTMENTS

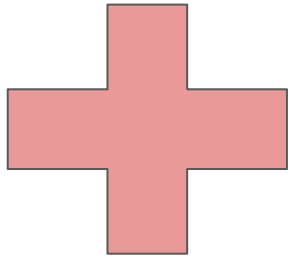


FACILITIES/
CAPITAL
IMPROVEMENTS



PEOPLE

110% +



PLANNING
NFLD 360

FY26 FINANCIALS

RISING FIXED COSTS



UTILITIES



LIABILITIES



INFLATION

QUESTIONS



GALLERIES

GALLERIES

FRANK BUFFALO HYDE



On Display: OCT 23th -NOV 12th

Opening Reception OCT 29th 6-8PM



MUSIC

411 CONCERT SERIES

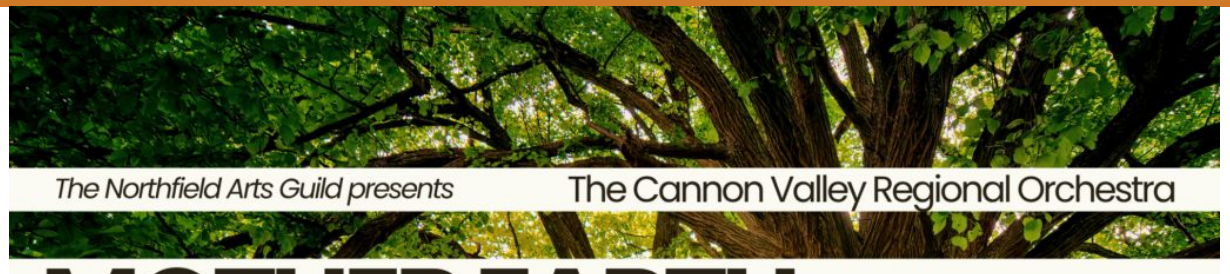
THE SINGER'S VOICE

1.10.27

MARY JANE ALM

MN MUSIC HALL OF FAME INDUCTEE





The Northfield Arts Guild presents

The Cannon Valley Regional Orchestra

MOTHER EARTH

Conducted by Paul Niemisto



THE GUILD

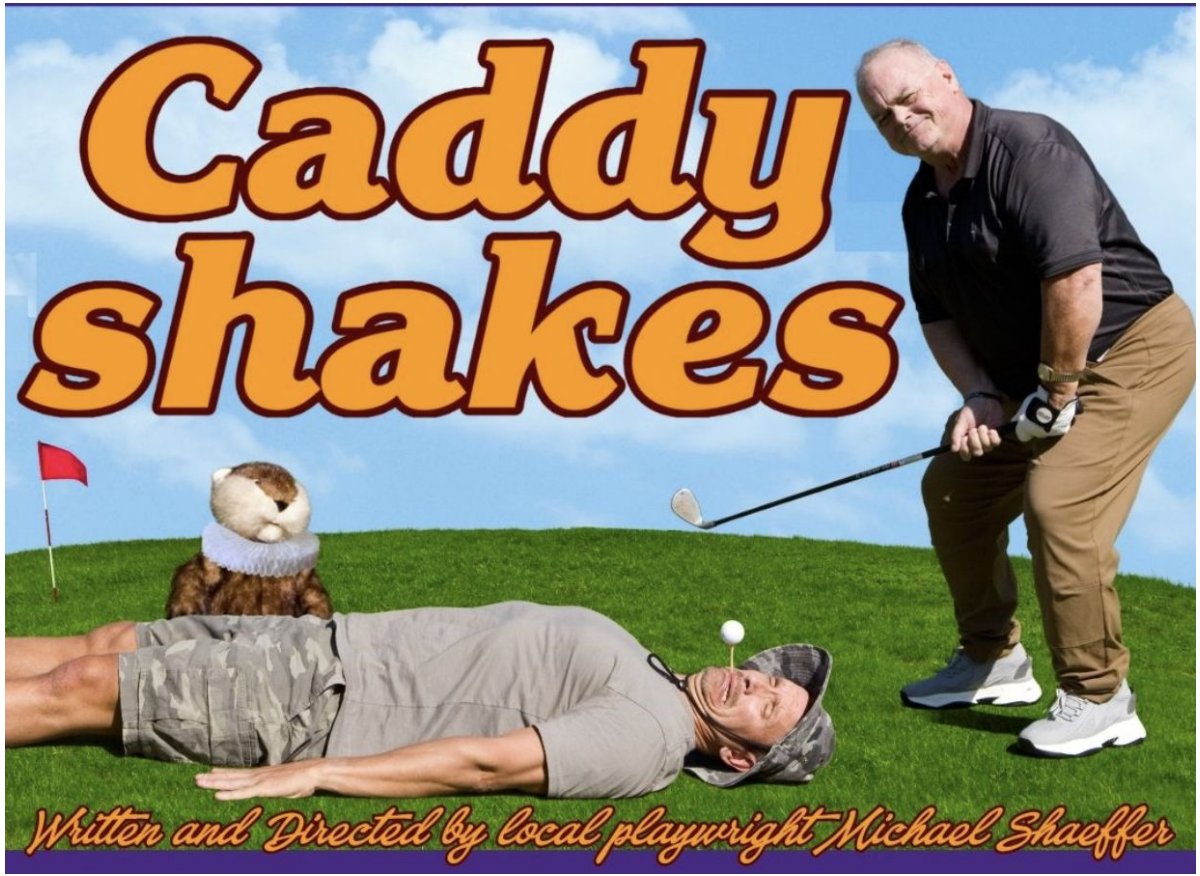
NOVEMBER 21st at 3:00 pm
at St. John's Lutheran Church in Northfield, MN
NOVEMBER 22nd at 3:00 pm
at Cathedral of Our Merciful Saviour in Faribault, MN

CVRO



THEATER

THEATER


Caddy shakes
Written and Directed by local playwright Michael Shaeffer



EVENTS



Dancing with the NORTHFIELD STARS

EIGHT NONPROFITS | ONE STRONGER COMMUNITY | ONE GREAT SHOW

Saturday, November 7

BUY TICKETS

EVENTS


The Northfield Arts Guild Presents:
RICE COUNTY
FALL FESTIVAL
October 2nd - 4th
Dundas, Faribault, Northfield





Three towns, one weekend

Rice County Fall Festival · Oct 2–4, 2026 · Northfield · Dundas · Faribault

589

visits counted at just 6 of our 17 listed events (goal: 500)

98%

of surveyed attendees rated it 4 or 5 out of 5 (goal: 80%)

43%

said it was their first-ever arts event in Rice County

83 of 84

said they would come back next year

11 performing acts across 3 towns · 6 rooted in specific cultural traditions

(Featuring Somali, Karen/K'Nyaw, Colombian, Mexican-American, South Asian and Latin American folk traditions)

Funded by the Minnesota Humanities Center

What people told us...

"I enjoyed randomly stumbling upon an invitation to draw along the river. This is what I love about my hometown."

Festival attendee

"We were honored to be part of a broader festival that included events in Dundas, Faribault and Northfield."

Over Yonder, performers



"Singers from Sabios Cantores attended the Ardaa concert... singing along and noting connections between the Afro-Colombian music they were familiar with and the Somali music they listened to. They took selfies with the Somali musicians... It was a beautiful moment!"

(skip ~55 sec. into the video...)



Rehanna, St. Olaf professor who connected us with performers

***All 7 surveyed performing acts would return**
***Every partner who responded said it was worth it**



GIFT SHOP

Water Street STUDIOS

411 Water Street South

(On the river next to the Post Office)

Open
Thursdays 4-7
Saturdays 11-4

shop
gallery
studios
classes

a division of

THE GUILD
NORTHFIELD ARTS GUILD



ODE TO Blue

An exhibit of artistic expression in many forms inspired by blue.

paint, pottery, photography, poetry, music, glass, paper, fiber...

Saturdays September 26 thru November 14

Opening Reception
Thursday, September 24 from 6:00-8:00



CLASSES

ArtMakers

DISABILITIES. ARTS. COMMUNITY.




THE
GUILD